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August 3, 2022

Dear Arkansas Angus Association Members and Potential Sale Consignors,

The Arkansas Angus Association is excited to begin planning the 2022 Sharing the Success Sale. With new changes, comes new growth, and we are predicting this to be a great event for Angus breeders in Arkansas. The sale this year will be held December 3, 2022, at I-40 Livestock in Ozark, AR.

The board has chosen to go the route of in-house sale management this year by allowing myself, Katy Tunstill-Kitchell, and Tyler Copeland to come together as a management team. For the past 5 years, we have both played essential roles in the success of the annual sale. Tyler has served as the Sale Chairman or Co-Chairman since 2016, working to gather consignors and cattle across the state, coordinating with consignors, choosing methods of advertising, and consulting with sale buyers. For me, most of my work is done from the office. Transferring registration papers, working alongside consignors to gather all necessary paperwork for new owners, clerking the sale, and compiling a full sale settlement, are just some of the things I do each year. There are many things we both do behind the scenes, as well, that go unseen to make sure each sale is better than the last. Together, we feel we have been a big part of the previous success and are always striving to meet new goals. We are both rooted in this breed and feel we have a great deal of knowledge and passion to offer.

The entry and entry fee deadline is set for Friday, September 16th, 2022. Please submit the entry form (either via email or physical mail) and entry fee check to Katy at the address listed on the entry form. *Please make entry fee checks payable to the Arkansas Angus Association.* For your convenience, I have enclosed an entry form. This year, we are striving to make our catalog more eye appealing to potential buyers. A full re-design is coming to the cover and inside! We would like to encourage consignors to consider professional photos of their consignments to the catalog. Tyler and I know of several options if this is something you are interested in. Please reach out to us, so we can help make this happen for you.

As a reminder, Arkansas Angus Association membership is required to sell at this sale, so I have enclosed the membership application. You are welcome to include the completed form, along with your membership fee, with your entries. If you are not participating in the sale, we still encourage you to ensure your membership is up-to-date and mail your member form and dues to the address on the membership form.

If you have any concerns or questions about potential consignments, please do not hesitate to contact us. We are both eager to use our passion and knowledge of the Angus breed to ensure this year's sale reaches its full potential of success. It has been our pleasure to work with many of you the past several years and look forward to continuing that relationship in the future.

Sincerely,

A handwritten signature in black ink that reads 'Katy Kitchell'.

Katy Tunstill-Kitchell

A handwritten signature in black ink that reads 'Tyler Copeland'.

Tyler Copeland